

Competitive Comparison

WC HybrEx Chiller



● Good | ●● Better | ●●● Best | ○○○ Not Available

	Competitive Product	HybrEx Chiller
Easy Retrofit		
Builds in place and can easily fit through standard doorway <i>The HybrEx Chiller is same or better depending on the competitive chiller.</i>	●●○	●●●
On Site Assembly Labor (2 hrs of labor saved by less on site assembly)	\$400 - \$500	\$0
Flexible Controls Structure		
True plug and play installation with factory pre-configuration <i>Reduced labor for controls start-up.</i>	●○○	●●●
Controls Labor (HybrEx controls saves 6+ hours of controls labor, Est. \$100/hr)	\$800 - \$1,200	\$0
Installation Benefits		
Water connection accessibility with pipe rack design <i>Easier installation and maintenance.</i>	○○○	●●●
Plumbing Labor (2 hrs of plumbing labor saved by integrated, modular header rack design)	\$300 - \$500	\$0
Lower Maintenance		
When using an open loop cooling tower, a robust heat exchanger provides less clogging and fouling compared to other heat exchangers <i>Less down time for cleaning and flushing.</i>	○○○	●●●
Annual energy savings (Est. \$26.35 annual energy savings per ton due to greater efficiency of heat transfer with less fouling (at \$0.09/kW-hr), equals \$7,000-9,000 annual savings on a 300 ton chiller bank) assumes a reduction of 0.1 mm of bio film thickness in comparable chillers operating 3,000 hrs/year.)	\$7,000 - \$9,000*	\$0

*Examples in these materials are not to be interpreted as a promise or guarantee of savings. Savings potential is entirely dependent on electricity rates, chiller runtime, labor rates, and other factors.