Carbon Footprint and Communication

In an effort to reduce our carbon footprint and promote continuous improvement of our environmental stewardship; we will be limiting long-distance flights and holding more training and presentation sessions via Skype and WebEx. WebEx is an extremely handy tool that facilitates group training when travel is a limiting factor. The only limiting issue with WebEx is the requirement of a live phone connection. The use of Skype eliminates the cost of the phone connection and in conjunction with WebEx allows large group presentations (up to 60) with absolutely no cost to the viewer. WebEx is great for use with technical training or product presentations. Its integrated chat feature allows questions during the presentation and in conjunction with Skype allows live Q & A while the presentation is running. Skype is a free service and offers high-quality calls from computer to computer at no cost. Beginning in August, we will begin offering short product training seminars via WebEx and Skype. Watch for these in upcoming mailings. -TC

Sustainable Business SB20
The World’s Top Sustainable Stocks

WaterFurnace Renewable Energy, Inc. was named as a top 20 World’s Sustainable Stock by judges for SustainableBusiness.com. This is the seventh year for the SB20—which showcases public companies to the media and investors—that are making substantial progress in either greening their internal operations or growing a business based on an important green technology. The 20 companies are chosen by leading green investment analysts—companies must stand out as world leaders in terms of both sustainability and financial strength. WaterFurnace shares the spotlight in 2008 with companies such as Google, IBM, Hewlett Packard, First Solar and Staples (SB20 List). The missing component is the green effort of WaterFurnace in the non-product sector. We have become the first LEED certified manufacturing facility in Indiana and implemented numerous ground breaking green initiatives in the past 5 years. We continue to advance our environmental stewardship and see ourselves as the leader, not only in our industry but setting a green standard for businesses worldwide. -TC
Updates

Technical Manuals and Pricing on WFI Global Secure Site

WaterFurnace Global Sales keeps Technical Manuals and Price Books available for you to access and download at any time of the day or night on the Global secure website.

User Name: global
Password: guest

Redesigned Warranty Claim Form

The Express Warranty Claim Form has been redesigned and is easier to use. Save the attached form on your computer for future use. If you have a claim, complete the form on your computer and email to warranty@waterfurnace.com (address located at the top of the form.) It is that easy! –CB

GLD Update

GLD has been updated to version 5.3, make certain you are using the latest version. Version 5.3 has important changes improving the horizontal design module. You can always download it at WF GLD. -TC

New, Unused, Sale Unit

Currently there is 1-EKW12R70SSA unit in inventory. It has been reduced to a 0.30 multiplier:

List Price $7,725 X 0.30 Multiplier - $2,317.50 Sale Price

Two EK18TL701NBDSSB units are immediately available. If you are interested please contact Carolyn Beck.

Email a Purchase Order to csbeck@wfiglobal.com. -CB

Revised 2008 50 Hz 410A Price Book

Please replace your existing 2008 50 Hz 410A Price Book with the one attached.
Announcing...

2009 Annual Sales Meeting

The 2009 Annual Sales Meeting will be held at the San Antonio Marriott Rivercenter in San Antonio, Texas USA on Monday and Tuesday, 27 and 28 April 2009. Mark your calendars and start preparation now to attend and network with International and US dealers and distributors.

San Antonio is a great city to visit. The hotel is located along the River Walk two blocks from the Alamo, a historical site in US history. There are a limited number of rooms blocked Saturday for customers interested in arriving early to relax and explore the area. Additional details will follow in the coming months.

Watch for the online sign up and registration information which will be announced in the near future. You may view the Marriott’s website by clicking here: Marriot Rivercenter. If you plan on attending and require a Letter of Invitation for your visa, please contact Carolyn Beck at csbeck@wfiglobal.com. -CB

Ocean Transit

Another reminder that transit times are not guaranteed. The US west coast dock workers are still negotiating the new contract and are long past the 1 July 2008 deadline. Work stoppage could become reality in the not too distant future if a new contract is not agreed upon soon. In the event there is a stoppage, the east coast and gulf coast dock workers are prepared to move cargo. If the stoppage occurs, this will result in a delay.

This is a reminder that transit times are not guaranteed and will be impacted by outside influences from time to time. Please plan ahead!

Current Training Class Schedule

For more information classes, please contact our Training Coordinator.

Service and Installation Training—Fort Wayne, IN

Geothermal Piping Design Training (IGSHPA Certification)—Fort Wayne, IN
14 October 2008 – 17 October 2008

Did you know?

If one in 12 California homes installed a ground source heat pump, the energy saved would eliminate the need for nine new power plants.